

THE VALUE OF A WELL-FUNCTIONING BUSINESS

**Prevas**
Innovation for Growth



WE PREVENT AND SOLVE PROBLEMS

The development time for new products, as well as product life cycles, are becoming shorter all the time. It is necessary to keep on the cutting edge of technology and be able to quickly produce and launch new products.

In order to succeed with this, it is important to have in place a guaranteed high level of accessibility to the tools required at all stages – from initial concept to final product. Prevas Customer Support has the task of providing security and “peace of mind” to customers through the carefully designed support services that it offers.

FOCUS ON SAFETY OF OPERATION

What effect does downtime have on a business where production is critical? What would be the consequences of downtime to a company focused on development activities, where time-to-market is the most critical factor? These are examples of issues we consider when designing strong, customer-oriented support solutions for companies in various sectors. Our service concept aims at both preventing and solving problems in order to provide the highest possible guarantee on the customer’s safety of operation.

SUPPORT ACTIVITIES ARE CENTRAL TO THE PREVAS BUSINESS CONCEPT.

Our goal is to always be able to offer our customers well-functioning support services for the solutions that we deliver. High accessibility and fast and professional case management are prioritized goals. We have several years of experience working process-oriented in accordance with ITIL - a best practice framework for delivering cost-effective IT services operation and support of the highest quality. Prevas Customer Support strives to work together/ in close proximity with the customer in order to provide advice about solutions and development options. By doing so, we can create greater customer advantage on systems that have already been delivered.



FEEL CONFIDENT WITH OUR SUPPORT

Within the framework of Prevas Support, we have collected several services that apply to administration, operations, maintenance and use of the systems and products that we deliver to our customers. The goal is to be able to offer our customers support agreements with a great deal of flexibility and an ability to meet each of the customer's specific needs.

SUPPORT AGREEMENTS

Our customer care program allows you to select from various support levels based on the needs that you have regarding accessibility, as well as the complexity of the delivered solution. In an environment where operations and accessibility are critical, we offer both 24-hour support and preventative support.

MANAGE

If you require a guarantee that it will be possible to use your application or solution following an upgrade to e.g. a new version of an operating system or other important aspects of the operating environment, we can offer you the option of letting us take over responsibility for administration. This provides you with a guarantee that you will be able to effectively use the application or solution that you invested in for a long period of time.

RESPONSIBILITY FOR OPERATIONS

With Prevas Customer Support as responsible for the operations of your application and environment, you are always guaranteed a high level of accessibility. Another significant advantage is our quick, well-defined escalation processes, which make you feel extra secure in handing over responsibility for operations to us. For certain products and applications, we are also able to offer ASP services.

COMPLETE RESPONSIBILITY

Our support centers are able to offer complete responsibility for your entire operating environment. If problems arise, you only need to make one phone call – to Prevas.



SUPPORT PROGRAMS FOR VARIOUS NEEDS

In order to determine what is the best support solution for you, please contact us and we will conduct a review of your business. Our support engineers have extensive experience in quickly identifying and preventing potential problem areas. Prevas Customer Support has different levels of support agreements to ensure a high level of accessibility for your product or solution. You can choose one of the programs listed below, based on the importance of safety of operation for your environment, the requirement you have for accessibility and the complexity of the delivered application.

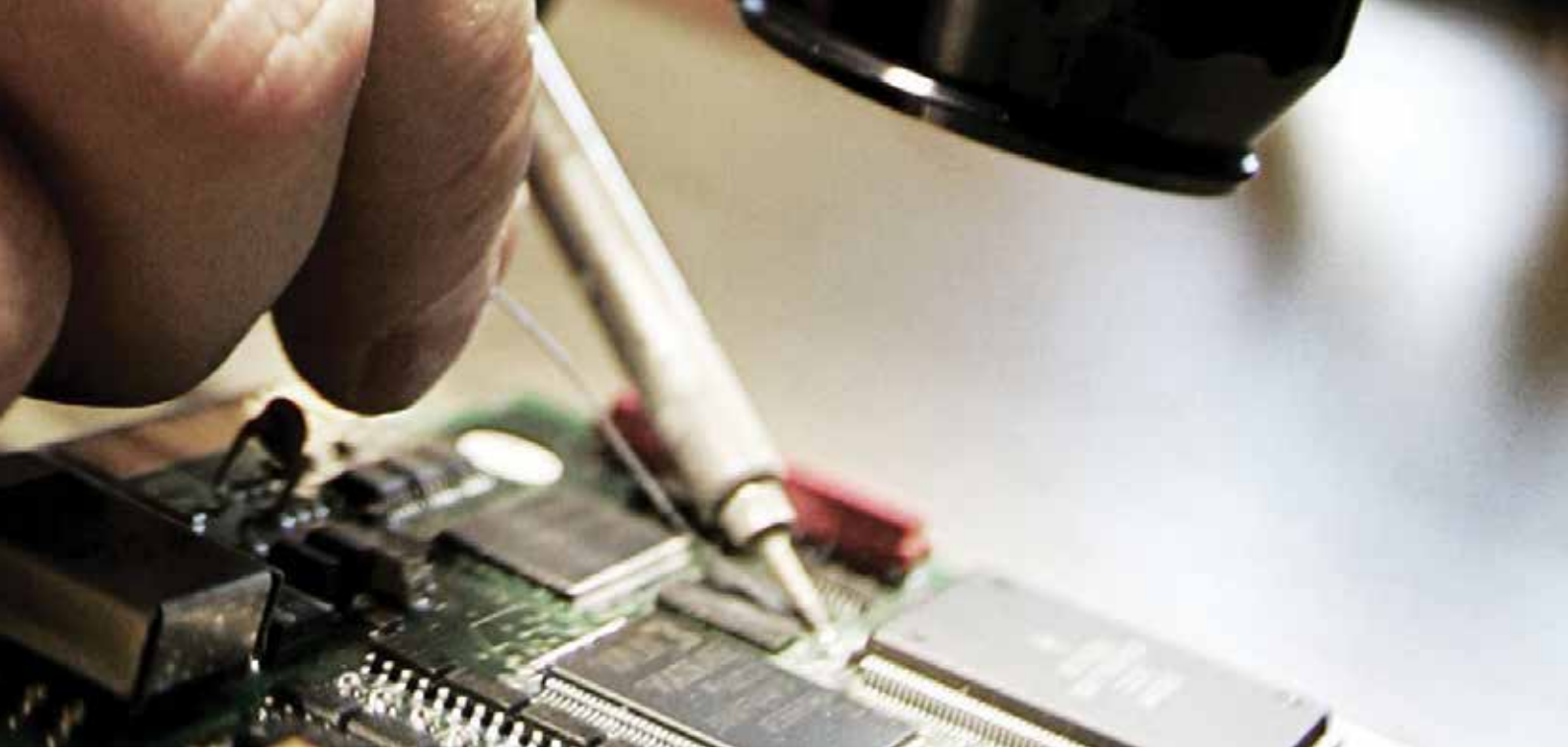
Basic Care	Silver Care	Gold Care	Platinum Care
<p>Within three business days of having reported an error to Prevas Customer Support you will obtain an answer and assistance with your product (solution).</p>	<p>You will obtain access to one of our support engineers within four hours of having contacted Prevas Customer Support, during regular business hours.</p>	<p>You will obtain access to one of our support engineers within four hours of having contacted Prevas Customer Support, Monday through Friday, around the clock.</p>	<p>We guarantee that you will obtain assistance from a support engineer within one hour of having contacted us, every day, around the clock.</p>
<p>Included in the agreement</p> <ul style="list-style-type: none"> • Email support • Response time, 1-3 business days • During regular business hours 08.00 17.00 	<p>Included in the agreement</p> <ul style="list-style-type: none"> • Telephone support • Fault correction • Electronic connection • 4-hour response time • During regular business hours 08.00 –17.00 	<p>Included in the agreement</p> <ul style="list-style-type: none"> • Telephone support • Fault correction • Electronic connection • 4-hour response time • 24-hours weekdays 	<p>Included in the agreement</p> <ul style="list-style-type: none"> • Telephone support • Fault correction • Electronic connection • 1-hour response time • 24-hours year round • Preventative support • Follow-up meetings
<p>Who chooses Basic Care? Basic Care (Administration) is intended for users who want assurance that they will receive professional administration of their application during regular business hours.</p>	<p>Who chooses Silver Care? Silver Care is intended for users who have an ordinary operating environment and want a guarantee that they can obtain assistance during regular business hours.</p>	<p>Who chooses Gold Care? Gold Care is intended for users who have higher demands for accessibility and who want a guarantee that they will obtain assistance at any time of day, Monday through Friday.</p>	<p>Who chooses Platinum Care? Platinum Care is intended for users where safety of operation for the environment is critical and where there are extremely high demands on accessibility.</p>



PREVAS CUSTOMER SUPPORT

At Prevas, we take pride in always making sure that our customers have a high level of accessibility to the products and solutions that we deliver.

With Prevas Customer Support, safety of operation and the investment made by your company is secured from the very start. We take complete responsibility for the system installations and product development projects that we implement. This enables you, our customer, to focus all of your energy on running your business. During the procurement phase, we discuss needs and management issues with the customer. Once the needs and desires have been established, the Prevas delivery organization makes sure that the customer obtains the products and solution that perfectly meet the needs of the business. The final step is when Prevas Customer Support secures the customer's investment by providing support at the required level.



DELIVERING PROFITABLE SOLUTIONS

Prevas has been delivering profitable solutions for the future for more than 27 years. At Prevas, we believe that the prerequisites for creating customer advantage are building long-term relationships with our customers and having in-depth knowledge of their business.

We have had many successful assignments from worldclass companies that selected Prevas based on our strong company culture, project methodology and delivery reliability. We also offer platforms, modules and products that meet our customers' high demands for cost-effective investments. We create competitive solutions for our customers by the way we develop, reuse and package our knowledge.

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With leading expertise in embedded systems and industrial IT, Prevas contributes by providing innovative solutions that create growth. Prevas was founded in 1985 and is the main supplier and development partner to leading companies in industries such as life science, telecom, automotive, defense, energy and engineering. Offices are located in Sweden, Denmark, Norway and India. The company has just over 600 employees. Prevas has been listed on the NASDAQ OMX Nordic exchange in Stockholm since 1998.